



International Offsets and Industrial Cooperation

Please fill out the following form and return it to:

International Offsets and Industrial Cooperation
CAE Inc.
8585 Cote de Liesse
Saint-Laurent, Quebec
H4T 1G6

or
offsets@cae.com

STEP 1: GENERAL INFORMATION	
Company*:	
Address*:	
City*:	
Province/State*:	
Country*:	
Web Address*:	
Headquarter and global offices:	

STEP 2: CONTACT INFORMATION	
Name*:	
Title*:	
Phone number*:	
Email address*:	

STEP 3: SECTOR OF ACTIVITY	
Sector of activity*:	<input type="radio"/> Distributor <input type="radio"/> Broker <input type="radio"/> Manufacturing <input type="radio"/> Professional Services <input type="radio"/> Service <input type="radio"/> Other
Business classification*:	<input type="radio"/> Minority owned <input type="radio"/> Women owned <input type="radio"/> Small business <input type="radio"/> Other
Legal structure*:	<input type="radio"/> Corporation <input type="radio"/> Joint venture <input type="radio"/> Partnership <input type="radio"/> Sole proprietorship <input type="radio"/> Other
Business type*:	<input type="radio"/> Public <input type="radio"/> Private
Geographic coverage*:	<input type="radio"/> Local <input type="radio"/> National <input type="radio"/> International
Year of establishment*:	



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Number of employees*:	
Has your company ever done business with CAE? *	
Does your company supply parts and services indirectly to CAE? *	
What specific products, services or capabilities do you wish to offer to CAE? *	

STEP 4: FINANCIAL (Optional)	
Sales volume in the past three years:	
Customer breakdown List your top customers and what percentage of your business they represent	
Business breakdown What percentage of your business is in Simulation, Aerospace and Defense market?	Simulation: Aerospace: Defense:
Competitors List your major competitors	

STEP 5: CERTIFICATIONS	
ITAR*:	<input type="radio"/> Yes <input type="radio"/> No
Controlled goods*:	<input type="radio"/> Yes <input type="radio"/> No
Other:	

STEP 6: QUALITY	
Do you have a QMS system in place*:	<input type="radio"/> Yes <input type="radio"/> No
To which quality standard do you certify? (Check all that apply)	<input type="radio"/> ISO 9001:2008 <input type="radio"/> AS9100 rev C <input type="radio"/> Other
Are you using RoHS compliant components and / or processes? *	<input type="radio"/> Yes <input type="radio"/> No



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Do you hold any other Quality certification?	
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